

# Polska Spółka Gazownictwa

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National Operator of the Gas Distribution System in Poland and a European leader of the gas distribution industry.

The largest company of PGNiG Capital Group.

97% share in the national gas distribution network

over 11,000 employees\*\*

over 7 million

customers\*\*\*

over 200,000 km

of gas pipelines\*

almost 12 billion m<sup>3</sup> of gas distributed annually

> \* 198 120 km, as of 30.06.2021 \*\* 11 476 employees, as of 30.06.2021 \*\*\* 7 312 726 customers, as of 30.06.2021

Share in PGNiG **Capital Group** 

28% 30% EBIT

**ASSETS** 

Mission

manner.

We provide gas fuel in a continuous, secure, and

environmentally respectful

41% 51%

CAPEX

EBITDA

data as of 30.06.2021



### Values



#### **CUSTOMERS**

Building lasting relationships with contractors and consumers

Ensuring high quality of customer service

# PEOPLE

Creating a safe and dignified work environment

Providing employees with opportunities for professional development and for fulfilling their ambitions

Placing emphasis job satisfaction

Fostering ethical culture conducive to building constructive relations and trust in everyday work

#### RESPONSIBILITY

Honouring contracts, meeting obligations, taking responsibility fo our decisions and actions

Transparency of actions

Doing business in the spirit of corporate social responsibility



#### DEVELOPMENT

Building company value

Continuously improving the efficienc of operations

Searching for and implementing innovative solutions and technologies

Taking up new market challenges

### Vision

Implementing the energy policy of the Government of the Republic of Poland

Organizing the gas network and developing gas distribution infrastructure

Participation in spatial planning and levelling off of civilizational differences

O Cooperation with central and local government administration in order to stimulate economic growth

O Cooperation with emergency services at the central and local level

## Tasks

A guarantee of reliable and safe transport of fuel through the national gas distribution network.

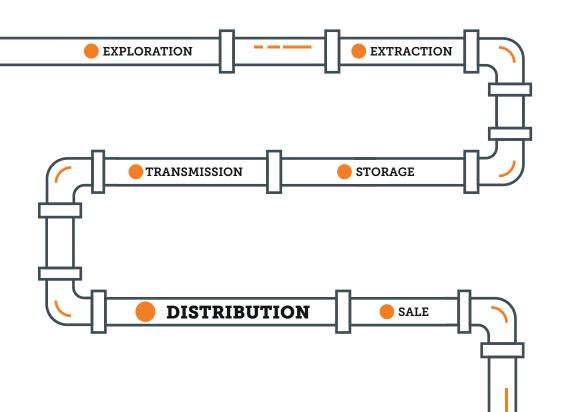


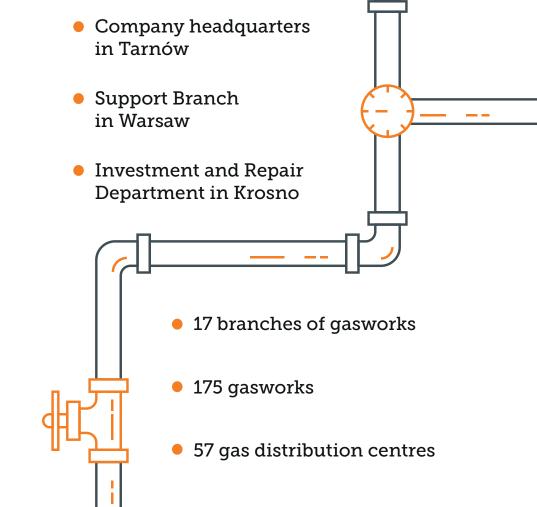


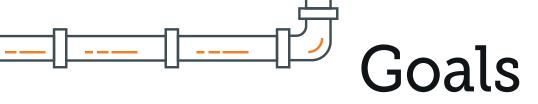
# Position on the gas market

The structure of Polska Spółka Gazownictwa correlates with Poland's administrative division into regions

The distribution of gas fuel is carried out on the basis of contracts concluded with companies that sell it. Prior to being received by the final customer, gas follows a route that consists of several stages; together they make up the gas fuel supply chain.







The strategy of Polska Spółka Gazownictwa for 2016-2022 provides for a major reconstruction of the Polish gas distribution network. The following results are expected by the end of 2022:



A steady increase of EBITDA
Cost level tailored to ongoing processes
Increase in value for the owner

#### RESOURCES

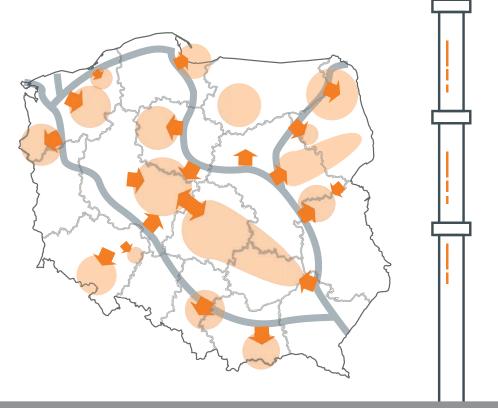
 Greater employee safety and motivation
 Knowledge and innovationbased self-learning organization
 Management systems based on the latest IT technologies

#### **CUSTOMER**

- Modern customer service model
- Individual approach based on the provision of technical support
- Connection time reduced by 40 days

By 2024, Polska Spółka Gazownictwa intends to supply gas to **300 municipalities**, and **approx. 500,000 connections.** 

- supporting the economic growth of regions
- enhancing the company's investment offer
- creating new jobs locally



By the end of 2022, the following cumulative indicators are expected to be achieved as a result of the implementation of the Company's Strategy for 2016-2022:



### PROCESSES

- Safe and continuous gas supply
- Use of new technologies
- Increased efficiency of processes



Polska Spółka Gazownictwa is currently implementing **the Programme** of Accelerated Investment (PPI) in the Polish Gas Network.

The number of communes with access to the gas network **are expected increase by 300**. A total of **4,817 km of the gas network** and at least **77 LNG stations are to be built**. Additional funds shall be allocated for the construction of networks in non-gasified communes and municipalities and for connecting new customers to the network. Investments are planned in order to increase infrastructure capacity. Through the Programme of Accelerated Investment, key strategies and declarations of the Polish Government are being implemented.



### Innovations

Through the Innovation System created by Polska Spółka Gazownictwa, pioneer solutions are tested and implemented, inter alia with a view to improving gas distribution security.

#### Currently, over a dozen innovative projects are being implemented, including:

specifying the requirements for the injection of flammable admixture gases into the network (e.g. hydrogen, biomethane)

use of cloud solutions

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new methods of testing gas pipelines, including System for identifying gas infrastructure defects with acoustic emission

new technologies for the remote transmission of gas meter readings

# CNG refuelling stations

Under the government's regulatory package: Electromobility Development Program in Poland planned for implementation for years 2016-2025 and the Act on electromobility and alternative fuels, Polska Spółka Gazownictwa is planning construction public gas filling stations natural CNG and LCNG in agglomerations of over 100,000 inhabitants.

Each station will feature two refuelling points.

The Company also implements social programmes aimed, inter alia, at improving the quality of life of the residents of the most polluted Polish cities. As part of the campaign Join in, every breath counts:



870 people have been examined

21 sets of devices for measuring air quality have been distributed



Polska Spółka Gazownictwa draws on past experience and cultivates the traditions of the Polish gas industry. It is a patron of the Gas Museum in Paczków.

Its online counterpart, Virtual Gas Museum can be accessed at www.wmgaz.pl

#### **Virtual Gas Museum:**







virtual expositions



50 points on the timeline of the gas industry history

map of Poland



